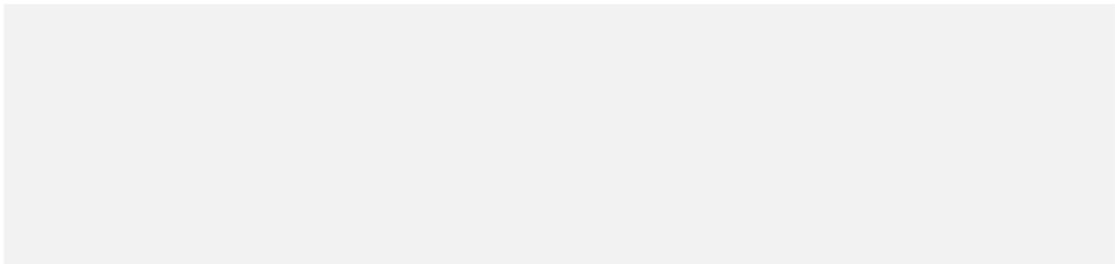


# Worksheet #1

## Understanding your situation

### What are you concerned about?

- I can't work due to illnesses.
- I have a mortgage and I'm worried I can't pay for it if I suffer from a dread disease that will impact my work.
- What happens if I'm not around to support my family?
- If permanent disability happens due to accident, I want to be compensated accordingly.
- My income is not fixed. How do I plan for my medical and income loss if I cannot work?
- I want to be able to provide for my child(ren)'s university studies.
- How can I make sure that I have enough to retire in future?
- I'm the only person supporting the family. How do I plan for me and my family's finances and coverage?
- My finances are not stable, I want something that can provide me with some coverage and investments, with some flexibility.
- Others:



With the information on this worksheet, combined with the knowledge from my previous videos, it should provide you with an idea on how to go about getting the right type of insurance for yourself.